

# THE START UP

A micro sitcom  
for  
a digital age

by Jim Kinloch



# Episode 6

In this episode  
**The Entrepreneur  
experiences  
Business Coaching**



SCENE 1:

AN OFFICE WITH NO FURNITURE

**RYAN:**

Come in why don't you?



**MARY:**

I'm not sure I'm in the right place.



**RYAN:**

You must be Mary?



**MARY:**

Are you Ryan?



**RYAN:**

Ryan Pickles. But I don't if you know what I mean.



**MARY:**

No.



**RYAN:**



O'. Let's get started then.



**MARY:**

I just wanted to check that this is 'Active Yoga and Business Coaching for the Elite?'

**RYAN:**



Yes. We're going to start with downward dog.

MARY ASSUMES THE DOWNWARD DOG POSITION



**MARY:**

I'm told you can help me reach the next stage of business success.

**RYAN:**



What do you want from your business?





**MARY:**

Success, money, a lifestyle and a six-foot two surfer.

**RYAN:**  
Wrong.



**MARY:**

Pardon?

**RYAN:**

Now. Salutation to the Sun, first position.



MARY ASSUMES THE FIRST POSITION



**MARY:**

I've brought my business plan.



**RYAN:**  
First mistake.



**MARY:**  
Why?

**RYAN:**

You must be the business plan. Just be. Be!  
Second position.



MARY COPIES RYAN



**MARY:**  
Is that a cat?

**RYAN:**

That's Blossom. She's a Maine Coon, possibly  
the largest cat in the UK.



**MARY:**  
She is big. I wanted to know what to do?



**RYAN:**  
And third position.



## MARY AGAIN COPIES RYAN



**MARY:**  
Ryan, could you explain what we are doing?

**RYAN:**  
Y.E.T.



**MARY:**  
Yet?

**RYAN:**

Yoga Endeavour Therapy.  
Y.E.T. for short which has another meaning  
doesn't it?



Up until now eh?

Now is the change. This moment. We must  
grasp it. AhhhhhHH! BLOSSOM! [GROANING]  
Position four.





**MARY:**

What happened?



**RYAN:**

Nothing. Well, Blossom gets a little jealous and she's, well, damaged me in a tender spot.



**MARY:**

Can I help?



**RYAN:**

Not unless you have a syringe full of morphine. Position thirteen!



**MARY:**

I thought there were only twelve positions?



**RYAN:**

It's one I've invented to take my clients to higher levels.





RYAN STANDS UP STIFFLY AND HOLDS HIS ARMS OUT PALMS UPWARD. MARY DOES THE SAME



**MARY:**  
Position thirteen is?

**RYAN:**  
We accept.



THEY STAND MOTIONLESS FOR SOME TIME

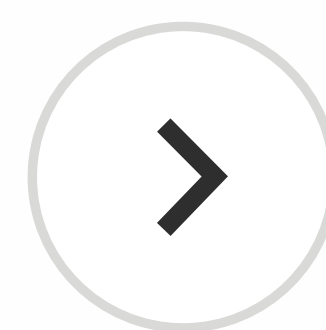


**MARY:**  
Erm. Is this right?

**RYAN:**  
Yes. That's right. That's three hundred and thirty pounds plus VAT.



**MARY:**  
Great! Thank you Ryan.



**RYAN:**



My assistant will take payment. Same time next week?



**MARY:**

Next week? I'm not...

**RYAN:**



I'll tell you the first of the ...er, thirteen secrets of Y.E.T.



**MARY:**

Cool!

**RYAN:**



Sign up for all thirteen sessions today and save twenty pounds. OK, for you thirty pounds..



**MARY:**

I don't know how to thank you Ryan.

**RYAN:**  
It's nothing. I'm here to help.



MARY EXITS



**MARY:**

Be the business plan, be the business plan,  
be the business plan...

**BLOSSOM:**  
"Chirp!".



END OF EPISODE

# TITLES ROLL

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by  
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